



Employee Benefits Services Group.



Eric Gilbert

Managing Director

U.S. Employee Benefits Services Group

Eric is a Managing Director of USEBSG and the Executive Vice President of Titan, with decades of experience in the health care industry grounded in solid management experience that provides our firm with strategic and analytical direction. Ongoing research and professional development ensures the team engages premier products and strategies that differentiate USEBSG in the marketplace with a comprehensive focus on health care reform consulting and compliance with the Affordable Care Act.

He provides leadership for the sales team and maintains broker relationships in the middle market for group insurance products, in addition to the expanding public school district markets across the state. His expertise extends to areas of client counseling, financial modeling, integration of service offerings and new business. Specific experience on the carrier side with various funding arrangements facilitates Eric's ability to structure integrated product and process recommendations for clients ensuring ease of administration and management. Eric provides strategic guidance relative to benefit design, and constant improvement to the firm's process and professional growth.

Eric graduated from St. John Fisher College with a Bachelor of Science degree in Business with a Concentration in Finance. He is licensed NYS Life, Accident and Health.

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