



## Employee Benefits Services Group.



### Ryan Gross

*Account Manager*

*U.S. Employee Benefits Services Group*

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Ryan's experience has been as a key account manager exclusively. His understanding of client need and circumstance enables him to advocate in a way that engages and educates. By asserting his knowledge, he is able to anticipate strategies and implement, securing positive outcomes for clients.

His ability to be proactive has secured significant benefit to the firm's key groups, and positions him to negotiate for premier rates resulting in significant savings.

Ryan manages and maintains exceptional relationships on the carrier side and delivers results.

Ryan is licensed Life, Accident and Health and is a graduate of St. John Fisher College.

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