



## Michael Going

*Sales Director*

*U.S. Employee Benefits Services Group*

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Michael is a management professional with over two decades of financial experience. His background extends over multiple disciplines including school district finance and health and benefits insurance consulting.

Michael is a results based proven leader who has demonstrated mastery over the course of his career. Consistent attention to strategic planning from prospecting to enrollment, Michael has devised operational improvements to synergize and capture best practices.

He has volunteered in an advocacy role for the residents and business owners of Carle Place and served on the Audit Committee of Carle Place UFSD.

Michael is a Certified School Business Leader through Stony Brook University. He holds a Master of Business Administration and Marketing from Hofstra University and a Bachelor of Arts degree in Political Science from Villanova.